

# Special Kitsap 911 Board of Directors Meeting on August 8, 2023

Via Virtual Meeting and Kitsap 911

#### **ATTENDING:**

#### **Board of Directors:**

Katie Walters-Kitsap County Commissioner
Joe Deets-City of Bainbridge Island
Rob Putaansuu- City of Port Orchard Mayor
Greg Wheeler-City of Bremerton Mayor (Vice Chair)
Jeff Coughlin-City of Bremerton Council Member
David Ellingson-Fire Commissioner (Chair)
Dusty Wiley-Fire Commissioner
Bob Muhleman- Fire Commissioner

#### Staff:

Richard Kirton- Executive Director Maria Jameson-Owens-Deputy Director Brandon Wecker-Technician Service Manager Jamie Donley- Deputy Operations Manager Steve Rogers-Financial Manager Scott Peabody- Radio Project Manager Stephanie Browning- Administrative Specialist

#### **Absent:**

Denis Frey- City of Bremerton Council Member Charlotte Garrido-Kitsap County Commissioner Becky Erickson- City of Poulsbo Mayor Christin Rolfes- Kitsap County Commissioner Sheriff John Gese- Kitsap County

#### **Guests:**

Chief Jim Gillard

Pat Donley

Jay Lovato

Jason Jerrel

Chief Jeff Faucett

Brad Steiner- ATT/FirstNet

Chad Luna

Teri Maa-JVCKennwick

Will

Calos Delatorre

Mark Nelson-Kitsap 911

Terry Brennon- RACOM

Sarah's I-phone

Mike Miller

Alex Boeddeker

John Clark

Eric Olsen

Mike Miller

Ken Bagwell-Kitsap 911 Legal Council

Chief Rob Harding

<u>Call to Order:</u> Chair David Ellingson called the meeting to order at 1:01 pm.

<u>Public Comment:</u> No public comment was received prior to the start of the meeting and no members of the public were in attendance.

Approval of Interlocal Agreement for E911 Services and Reimbursements of Eligible Expenses with Kitsap County

Executive Director Richard Kirton briefed the Board of Directors on the contract and requested that the Board approve it.

Director Dusty Wiley made a motion to approve the Interlocal Agreement for E911 and Reimbursements of Eligible Expenses with Kitsap County. Motion was seconded by Directors Bob Muhleman. Motion Carried.

#### **Radio Vendor Selection**

Radio Project Manager Scott Peabody presented the recommendation (presentation attached) There was a unanimous recommendation from the Radio Steering Committee and the Strategic Advisory Board for the Radio Land Mobile RFP Vendor Selection. They recommend RACOM

as the primary vendor for the P25 radio system. More than 50 people participated in the RFP evaluation and all were truly engaged. Director Joe Deets stated that it was a great presentation, and he was supportive in both the decision and the decision process, but had a few requests. In relation to the contract, he would like to add to the motion that the Fire Chiefs review the contract before it is executed. Director Kirton said the process would be to take the contract through the SAB and up to the Executive Committee. Director Deets said that is excellent. The other item is that he would like to see the underlying financial data, since this project is being broken down into three phases. Mr. Kirton said the original budget includes this project, the microwave project, and towers. The 2<sup>nd</sup> 1/10<sup>th</sup> of 1% has been set aside and assigned for this project. He will come back with a budget amendment to move the radio, capital, LMR money from the reserves into the appropriations.

Director Putansuu asked to modify the motion language and not state "award" but rather use "select".

Director Bob Muhleman made a motion to authorize staff to select the Radio RFP to RACOM, notify all RFP bidders, and begin contract negotiations. Motion was seconded by Director Dusty Wiley. Motion Carried

The meeting was adjourned at 1:35 PM.

The next scheduled meeting of the Kitsap 911 Board of Directors is September 5, 2023, at 12:30 Virtually or In-Person at Norm Dicks Government Chambers.

# **Special Board of Directors** and Executive Committee **Update**

August 9, 2023

R. Scott Peabody, P.E.

speabody@kitsap911.org

360 552-8402































# **Topics**

- Request for Approval to Award RFP
- **Unanimous Recommendations** 
  - **Radio Steering Committee**
  - **Strategic Advisory Board**
- **Evaluation Criteria and Results**
- **Next Steps**



















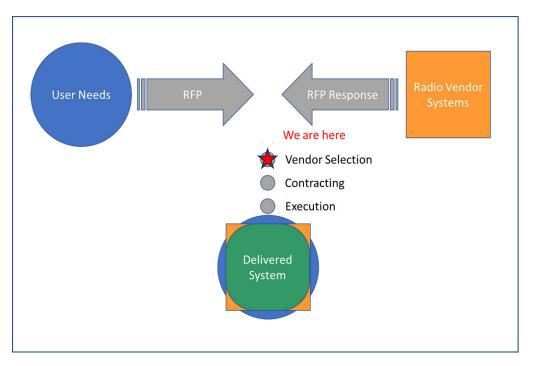








# **Vendor Selection Progress**



- Unanimous Recommendations:
  - √ 6/13 Radio Steering Committee
  - √ 6/27 SAB
- Next Steps:8/9 Special BOD and Exec. Comm.Meeting
  - 1. Present Decision Package
  - 2. Request Approval to Notify Bidders



### Radio Committee Recommendation



unanimously

The Radio Steering Committee recommends RACOM as the primary vendor for the P25 radio system with the following clarifications:

- 1. As proposed, the console system upgrade will be contracted directly with Zetron.
- 2. The Kitsap Fire Agencies and Kitsap 911 will continue to evaluate the fire portables certified to NFPA 1802 standard with a subsequent notification when a determination is made.





























#### **SAB** Recommendation



unanimously

The SAB recommends RACOM as the primary vendor for the P25 radio system with the following clarifications:

- 1. As proposed, the console system upgrade will be contracted directly with Zetron.
- 2. The Kitsap Fire Agencies and Kitsap 911 will continue to evaluate the fire portables certified to NFPA 1802 standard with a subsequent notification when a determination is made.





















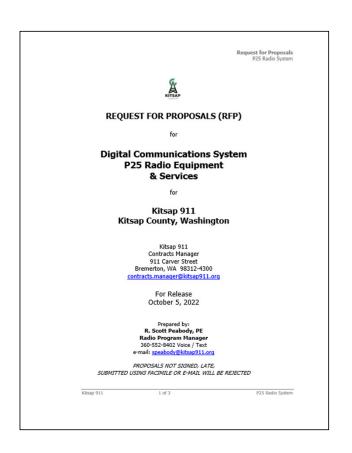








### **Published Evaluation Criteria**



 Procurement under RCW 39.04.270

"The request for proposal shall identify significant evaluation factors, including price, and their relative importance."

Two Phase Evaluation



### **Published Two Phase Evaluations**

Evaluation Criteria - Phase 1				
Factor	Importance			
Timely Submittal of Proposal	Pass/Fail			
Proposal Package Security	Pass/Fail			
Proposal Copies	Pass/Fail			
Proposal Letter with Pricing Form	Pass/Fail			
See Exhibit P Proposal Format				
Include Pricing Form in Excel Format				
Exhibit F Mandatory Bidder Responsibility Checklist	Pass/Fail			
Exhibit G Certification of Compliance with Wage Payment Statutes	Pass/Fail			
Exhibit H Non-collusion Affidavit	Pass/Fail			
Exhibit I RFP Addenda Acknowledgement	Pass/Fail			
Exhibit J Vendor Information	Pass/Fail			
Exhibit K References Forms (Customers and Subcontractors)	Pass/Fail			
Exhibit L Proposal Bond Form	Pass/Fail			
Exhibit M Performance Bond Form	Pass/Fail			
Exhibit N Payment Bond Form	Pass/Fail			
Proposal description, coverage maps,	Pass/Fail			
P25 Statement of User Needs (PDF and				
Word formats), and Requirements				
Compliance Matrix (PDF and Word formats)				

2 Significant Factors



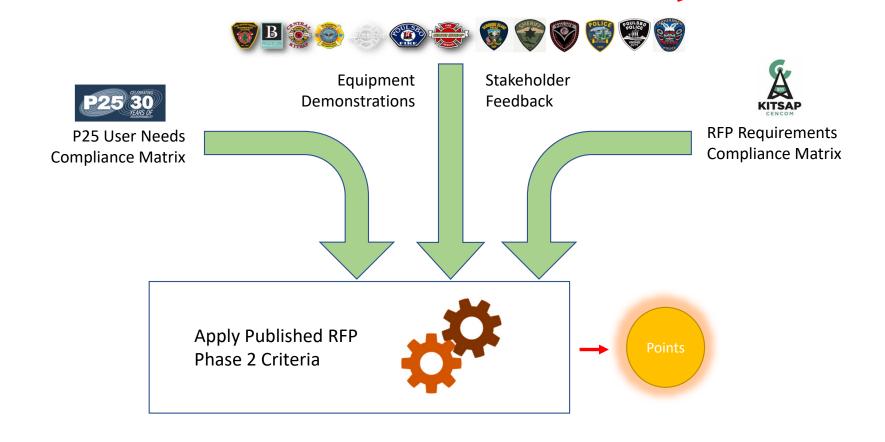
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Evaluation Criteria – Phase 2			
Factor	Importance		
Project Understanding and Approach	20		
Qualifications and Experience	10		
User Radio Equipment and Services	20		
Console System Equipment and	20		
Services			
Radio Infrastructure and Backhaul	20		
Equipment and Services			
Coverage and Interoperability	20		
Interviews with Project Teams	10		
References Interviews	10		
Expectation of Delivery Performance	20		
Based on Past Delivery Performance			
Equipment Demonstrations	10		
Annualized Costs for Equipment,	40		
Services, and Recurring Expenditures			
for Comparable Systems			
Total	200		

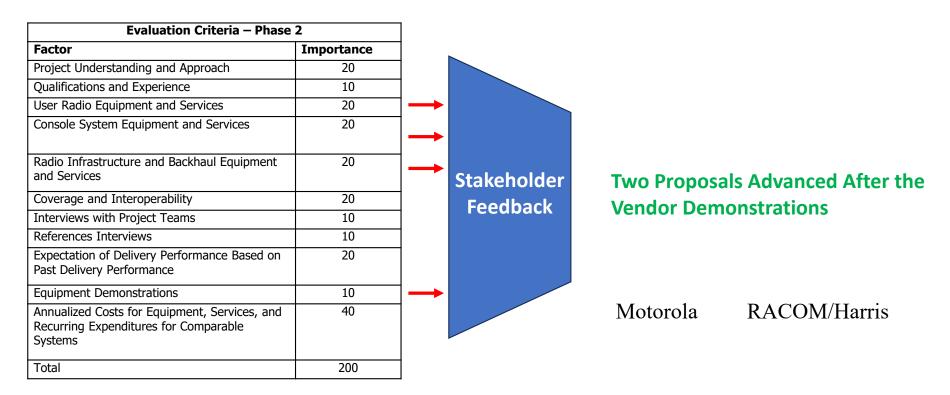
Four Proposals Passed into the Phase 2 Evaluation

### **Evaluation Process**

More than 50 people participated in the RFP evaluation!



### **Demonstrations Focus: User Experience**



### **Evaluation Criteria Results**

Evaluation Criteria – Phase	2			
Factor	Importance	Motorola	RACOM	Notes
Project Understanding and Approach	20	18	18	
Qualifications and Experience	10	10	10	
User Radio Equipment and Services	20	16	18	Based on Radio Survey Results
Console System Equipment and Services	20	13	18	
Radio Infrastructure and Backhaul Equipment and Services	20	13	17	
Coverage and Interoperability	20	13	16	Used Middle Values of Three Independent Analyses
Interviews with Project Teams	10	8	10	Interviews on 4/27 and 4/28
References Interviews	10	7	10	Checked Many References, Completed 5/9
Expectation of Delivery Performance Based on Past Delivery Performance	20	14	16	Results Compiled from Interviews
Equipment Demonstrations	10	5-6	8	
Annualized Costs for Equipment, Services, and Recurring Expenditures for Comparable Systems	40	22	40	
Total	200	140	181	

Evaluation Difference: 41 points

## **Point Difference Explained**



- Selection Based on More Than Price
- All Other Criteria:
  - User Experience
  - Equipment
  - Coverage
  - References
  - Delivery and Implementation

# **Next Steps**



- **Discussion**
- Receive Approval to Award RFP
- **Notify All RFP Proposers**
- **Begin Contract Negotiations** 
  - Start Detailed Design

































Authorize staff to award the Radio RFP to RACOM, notify all RFP bidders, and begin contract negotiations.























